

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:		FY 2014		10/01/2013-11/30/2013	
LENDER	#	\$			
1 WELLS FARGO BANK NATL ASSOC	8	\$2,577,500		TOP LENDERS BY TOTAL NUMBERS (all lenders)	#
2 MANUFACTURERS & TRADERS TR CO	5	\$1,451,000	1. WELLS FARGO BANK NATL ASSOC	8	\$2,577,500
3 BRANCH BK. & TR CO	5	\$524,000	2. MANUFACTURERS & TRADERS TR CO	5	\$1,451,000
4 UNION FIRST MARKET BANK	4	\$1,167,000	3. BRANCH BK. & TR CO	5	\$524,000
5 SONABANK	3	\$578,000	4. UNION FIRST MARKET BANK	4	\$1,167,000
6 STELLARONE BANK	3	\$450,000	5. SONABANK	3	\$578,000
7 LIVE OAK BANKING COMPANY	2	\$1,581,000			
8 VIRGINIA PARTNERS BANK	2	\$686,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)	#	\$
9 FARMERS & MERCHANTS BANK	2	\$302,000	1. LIVE OAK BANKING COMPANY	2	\$1,581,000
10 OLD POINT NATL BK OF PHOEBUS	2	\$290,700	2. VIRGINIA PARTNERS BANK	2	\$686,000
11 BAYPORT CREDIT UNION	2	\$260,000	3. CELTIC BANK CORPORATION	2	\$230,000
12 CELTIC BANK CORPORATION	2	\$230,000	4. FIRST VIRGINIA COMMUNITY BANK	1	\$1,112,000
13 LANGLEY FCU	2	\$202,200	5. BLUE RIDGE BANK	1	\$511,000
14 EVB	2	\$150,000			
15 CERTUSBANK NATL ASSOC	1	\$3,508,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)	#	\$
16 BBCN BANK	1	\$2,670,000	1. SONABANK	3	\$578,000
17 FIRST WESTERN SBLC, INC	1	\$1,120,000	2. FARMERS & MERCHANTS BANK	2	\$302,000
18 FIRST VIRGINIA COMMUNITY BANK	1	\$1,112,000	3. OLD POINT NATL BK OF PHOEBUS	2	\$290,700
19 BLUE RIDGE BANK	1	\$511,000	4. EVB	2	\$150,000
20 VILLAGE BANK	1	\$352,000	5. CERTUSBANK NATL ASSOC	1	\$3,508,000
21 SUNTRUST BANK	1	\$339,000			
22 COMMERCIAL BANK	1	\$300,000	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)	#	\$
23 MACON BANK, INC.	1	\$283,500	1. WELLS FARGO BANK NATL ASSOC	8	\$2,577,500
24 ACCESS NATIONAL BANK	1	\$275,000	2. MANUFACTURERS & TRADERS TR CO	5	\$1,451,000
25 FIRST-CITIZENS BANK & TRUST COMPANY	1	\$249,000	3. BRANCH BK. & TR CO	5	\$524,000
26 BANK@LANTEC	1	\$123,000	4. UNION FIRST MARKET BANK	4	\$1,167,000
27 FIRST BANK AND TRUST COMPANY	1	\$96,000	5. STELLARONE BANK	3	\$450,000
28 ABNB FCU	1	\$50,000			
29 FULTON BANK NATL ASSOC	1	\$50,000	CREDIT UNIONS	#	\$
30 UVA COMMUNITY CREDIT UNION	1	\$5,000	1. BAYPORT CREDIT UNION	2	\$260,000
TOTAL 7(a) & 504 LOANS	60	\$21,492,900	2. LANGLEY FCU	2	\$202,200
			3. ABNB FCU	1	\$50,000
			4. UVA COMMUNITY CREDIT UNION	1	\$5,000
			CERTIFIED DEVELOPMENT COMPANIES (by Numbers)	#	\$
			1. BUSINESS FINANCE GROUP, INC.	6	\$2,785,000
			2. RAPPAHANNOCK ECONOMIC DEVEL CO	4	\$2,504,000
			3. TIDEWATER BUS. FINANCING CORP	2	\$363,000
			4. CHESAPEAKE BUS. FINAN CORP		
			5. FLORIDA 1ST CAP. FINAN CORPORA		
			6. REDC COMMUN CAP. GROUP INC.		
			504 - FIRST TRUST LENDERS (by Numbers)	#	\$
			1. UNION FIRST MARKET BANK	2	\$987,500
			2. VIRGINIA PARTNERS BANK	2	\$827,500
			3. WELLS FARGO BANK, N.A.	1	\$1,425,000
			4. FIRST VIRGINIA COMMUNITY BANK	1	\$1,350,000
			5. BLUE RIDGE BANK	1	\$706,750